

STRONGER

TOGETHER



ANNUAL REPORT 2020-2021

SARASOTA MEMORIAL
HEALTHCARE
FOUNDATION

STRONGER
TOGETHER

Our community. Our hospital. Our healthcare.

Dear Friends and Supporters,

If last year was considered an unprecedented year, this year could be described as remarkable. While the pandemic persisted, so did the unwavering support of our donors. Amid ongoing challenges, the strength of our community propelled our mission forward. In fiscal year 2021, the Healthcare Foundation was able to raise over \$23.5 million to help fund patient care initiatives, lifesaving technology, new and upgraded facilities, clinical staff education and research programs at Sarasota Memorial.

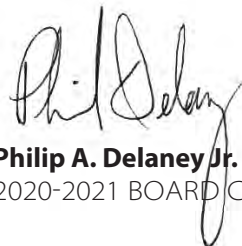
What was already an outstanding year of growth was amplified by a \$10 million gift from Brian and Martha Cornell in support of the creation of a new behavioral health pavilion at SMH. This heartfelt gift shines a light on the importance of having comprehensive behavioral healthcare for those in our community in need of support.

This was also the year that two of our signature events were moved to a virtual platform. While the pandemic did not allow us to be together, it didn't stop our sponsors and supporters from making The Hospital Gala and Women & Medicine big successes once again.

We are so grateful for your continued support and commitment to our mission.



Mason Ayres, CFRE, CFP®
PRESIDENT



Philip A. Delaney Jr.
2020-2021 BOARD CHAIR



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FINANCIAL POSITION

BOARD OF TRUSTEES

DONORS

- 16 Corinthian Society
- 21 EPIC
- 24 Legacy Society
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Amid ongoing challenges, the strength of
our community propelled our mission forward.
Together we strengthen healthcare.

Fundraising Highlights

2020 – 2021

As the pandemic continued to affect our everyday lives, forcing teams to work remotely and event plans to pivot, our supporters continued to rally around Sarasota Memorial Healthcare Foundation and Sarasota Memorial Health Care System. This year, more than \$23.5 million was donated to the Healthcare Foundation.

Since the pandemic began, the generosity of supporters has provided Sarasota Memorial with critical resources that helped SMH care for COVID-19 patients, as well as all other patients who required care during this time. COVID-19 grants directly supported frontline workers and their efforts to combat the delta variant surge.

This year's fundraising culminated with a \$10 million gift from Brian and Martha Cornell in support of a

new behavioral health facility at SMH-Sarasota. In recognition of their gift, the new facility will be named the Cornell Family Behavioral Health Pavilion and will break ground in spring 2022.

Three of our popular signature events returned to entertain and educate our guests while raising funds for crucial services at SMH. In January 2021, The Hospital Gala was livestreamed to hundreds of guests and raised over \$900,000 for SMH's greatest needs. In March, the Women & Medicine Educational Luncheon was held virtually and raised funds to help SMH purchase a new bone density scanner. Additionally, we returned to the links in May for the 19th annual Golf Tournament, hosting a record number of golfers and volunteers.



Brian and Martha Cornell donate \$10 million in support of a new Behavioral Health Pavilion at SMH.

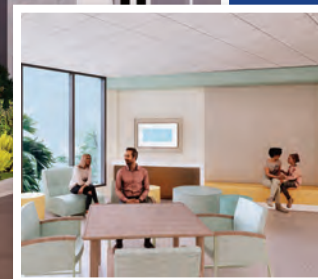
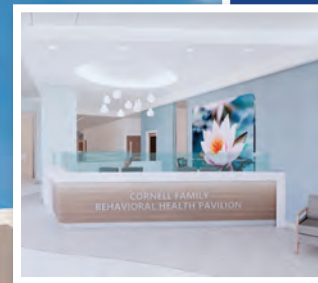


Cornell Family Behavioral Health Pavilion

One of the Healthcare Foundation's major initiatives this year focused on supporting SMH's vision for a new behavioral health facility and expanded services at a time when COVID-19 has disrupted lives and led to an increase in people struggling with mental health challenges.

Target Corp. Chairman and CEO Brian Cornell and his wife, Martha Cornell, donated \$10 million to support the creation of the Behavioral Health Pavilion at SMH. The gift will help fund a new state-of-the-art behavioral health pavilion offering comprehensive in- and outpatient mental health services, filling an immense community need for convenient, comprehensive care under one roof.

By supporting the Behavioral Health Program at SMH, the Cornells' gift will make a huge impact in an area that is often underserved yet affects countless families every day. The Cornells' goal is to help provide the best care to community members in need and help break the stigma attached to mental illness.



Fundraising Initiatives

2020 – 2021

Sarasota Memorial Hospital-Venice

At the end of this fiscal year, SMH-Venice neared completion. The new hospital and medical campus in Venice will provide local residents with the same level of excellent medical and patient care they have come to expect from SMH, closer to home.

The new hospital has 110 private patient suites, eight surgical suites and the full array of hospital services, including a 28-room Emergency Care Center, Cardiology, Orthopedics, Intensive Care and a comprehensive Labor and Delivery/Postpartum Unit.

Gifts to the Healthcare Foundation will fund programs, services and facilities at the new hospital.





The Brian and Sheila Jellison Family Foundation has helped make SMH's vision of comprehensive cancer care a reality.

Leading with Care Cancer Campaign and the Brian D. Jellison Cancer Institute

At the end of this fiscal year, the Brian D. Jellison Cancer Institute Oncology Tower at SMH neared completion. The Healthcare Foundation's *Leading with Care* fundraising campaign is helping make SMH's vision of comprehensive cancer care a reality. The campaign has raised over \$56 million toward our \$75 million goal, which will support the four phases currently planned for the Jellison Cancer Institute.

Phase one, the Radiation Oncology Center at University Parkway, opened to patients in August 2020, and phase two, the inpatient and surgical oncology tower on the Sarasota campus, is on schedule to open in November 2021.

Our campaign continues as planning for the next phase has begun and includes an outpatient Cancer Pavilion on the SMH-Sarasota campus.



Signature Events

2020 – 2021

\$1.21M+

TOTAL RAISED THIS YEAR

1,000+

ATTENDEES





The Hospital Gala

JANUARY 2021

The Hospital Gala is one of the area's premier fundraising events, raising over \$4.3 million since its inception to support Trauma, Cardiac and Cancer Services.

This year, the fourth annual Hospital Gala was held virtually and livestreamed from the Ritz-Carlton, Sarasota, to hundreds of guests. The entertaining evening featured a talk-show format with videos, a donation phone bank, and a performance by The Royals, and culminated in a virtual paddle-raise bringing in just over \$900,000 for SMH's areas of greatest need.

\$900K+
RAISED THIS YEAR

\$4.3M
RAISED TO DATE





\$150K

RAISED THIS YEAR

\$687K

RAISED TO DATE

**WOMEN &
MEDICINE**
EDUCATIONAL LUNCHEON
SARASOTA MEMORIAL HEALTHCARE FOUNDATION

Women and Medicine

MARCH 2021

The eighth annual Women & Medicine Educational Luncheon was streamed to over 300 guests. The event, themed “566 Things Women Should Know About Aging Gracefully,” focused on bone and joint health, raising over \$150,000 for Orthopedics and Rehabilitation Services at Sarasota Memorial. Proceeds helped SMH purchase a new bone density scanner.

The educational program was moderated by Stephanie Roberts, co-host and producer of *Suncoast View ABC7*, and included a panel of bone and joint experts, including Julie Gladden Barré, M.D., Sports Medicine and General Orthopedics; Kelly J. Hamel, M.D., Gynecology and Obstetrics; and Sarah Wengert PT, DPT, Sarasota Memorial Rehabilitation Pavilion.





The Golf Tournament

MAY 2021

A record number of golfers, 232, teed off at the 19th annual Golf Tournament, held at Laurel Oak Country Club. The tournament raised \$170,000 this year—and over \$1.1 million to date—to support the Sarasota Memorial Hospital Physicians Endowment, which provides continuing education opportunities for our health system staff and gives them the opportunity to earn new certifications and update existing credentials.

The tournament is an annual collaboration of local businesses and individuals who support the event through sponsorships and participation in the tournament. More than 90 volunteers were also on hand to help make the event a rousing success.

\$170K

RAISED THIS YEAR

\$1.1M

RAISED TO DATE



Fulfilling Our Mission

2020 – 2021

99

GRANTS AWARDED

\$8.7M+

TOTAL AWARDED

Strengthening Healthcare

This year, the Healthcare Foundation awarded more than \$8.7 million in grants to Sarasota Memorial and other community health organizations in crucial areas such as women's cancer research and breast health, COVID-19 support, clinical staff education and scholarships, indigent care and medical services for the underinsured, medical facility improvements and equipment, employee wellness programs and behavioral health.

With these grants, SMH established an apheresis program and a cardiac nurse navigator program and purchased orthopedic surgical tables, GE Giraffe Omnibed Carestations for the NICU, echo ultrasound machines, colonoscopes and a Panther Instrument

system for COVID-19 testing. Over \$958,000 was awarded to renovate the Electrophysiology Lab in the Cardiac Cath Lab and another \$845,000 to renovate the SMH pharmacy and purchase an automated pharmacy storage system.

The Healthcare Foundation also awarded \$50,000 to First Step of Sarasota to help support the Behavioral Health Response Team and reduce emergency room admissions. The program provides around-the-clock intervention to Sarasota residents and families experiencing a mental health or substance use crisis.

We would not have been able to provide these grants without the generosity of our community.



TECHNOLOGY
\$3.6M



PATIENT CARE
\$1.9M



FACILITIES
\$1.5M



RESEARCH
\$1.3M



EDUCATION
\$491,328

Grants Awarded

October 1, 2020 – September 30, 2021

Apheresis Equipment

\$188,884

Behavioral Health Program Support

\$65,000

Blood Drives

\$19,800

Breast Health Diagnostics,
Reconstruction – Patient Resources

\$117,276

Cancer Institute Support

\$79,064

Cancer Research

\$120,000

Cardiac Lung Assist Units

\$210,630

Cardiac Navigator Program

\$1,000,000

Cardiovascular Ultrasound Equipment

\$450,000

Community Specialty Clinic

\$200,000

COVID-19 Support

\$495,161

Education & Professional Development

\$254,478

Electrophysiology Lab Renovations

\$958,856

Employee Health & Wellness

\$37,765

Endoscopy Equipment

\$132,900

Facilities Improvements

\$139,041

Functional MRI System

\$285,000

Indigent Care Support

\$38,000

Mammograms, Screening,
Diagnostics – Underinsured

\$25,000

Multi-media Studio

\$300,000

NICU Giraffe Bed Systems

\$253,000

NICU Medfusion Pumps

\$110,230

Operating Room Tables

\$112,151

Patient Care – General

\$140,161

Patient Care – Equipment

\$553,383

Pharmacy Renovation &
Automated Storage System

\$845,000

RENEW Community Health
Program Support

\$117,000

Scholarships

\$249,900

Women's Cancer Care
Research Program

\$1,300,000

Total Grants Awarded

\$8,797,680

Financial Position

October 1, 2020 – September 30, 2021



Assets

\$10,761,325	Cash and Cash Equivalents
\$58,681,503	Investments
\$243,641	Prepaid Expenses and Other Current Assets
\$28,232,494	Pledges Receivable, Net
\$11,484,329	Bequests Receivable
\$383,098	Contributions Receivable from Charitable Trusts
\$153,350	Assets Held in Charitable Trusts and Annuities
\$1,083,893	Beneficial Interest in Perpetual Trusts
\$95,871	Furniture, Fixtures and Equipment, Net
\$111,119,504	Total Assets

Liabilities

\$330,674	Accounts Payable and Accrued Expenses
\$10,239,757	Grants Payable
\$415,583	Deferred Revenue
\$42,079	Annuities Payable
\$113,094	Liability Under Trust Agreements
\$11,141,187	Total Liabilities

Net Assets

\$14,195,656	Without Donor Restrictions
\$76,577,095	WITH DONOR RESTRICTIONS:
\$9,205,566	Purpose and Time Restrictions
	Perpetual in Nature
\$99,978,317	Total Net Assets

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2020 – 2021

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Margaret Wise





The Corinthian Society is composed of those who made or pledged cumulative gifts of \$25,000 or more.

Corinthian Society

October 1, 2020 – September 30, 2021

NEW MEMBERS ARE IN BOLD

VISIONARY \$10,000,000+

Brian and Martha Cornell

Brian and Sheila Jellison Family Foundation

Anonymous

CAPITAL \$1,000,000+

Anonymous

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The Bolger Foundation

Dart Foundation

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Louis and Gloria Flanzer
Philanthropic Trust

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Carolyn Thurston Holden

Leona Hughes

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Searcy G. Koen Trust

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Edward D. and Anna Mitchell
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Gary and Barbara Rodkin

Samowitz Foundation

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Mrs. Charlotte Siks

The Harry Sudakoff Foundation

Roberta Leventhal Sudakoff Foundation

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Anonymous

Charles & Margery Barancik Foundation

Francine Joyce Blum

Boar's Head Brand

Breast Health Sarasota, Inc.

Mr. Henry Cape

Douglas and Sharyn Chapman

Pleasants D. Coggeshall

Anonymous

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Mrs. Helen S. Enterline

Jean and Alfred Goldstein

Mary Ernestine Hart

Mr. and Mrs. Howard Isermann

Elizabeth S. Lewis

Ms. Karen S. Matteson

Marianne and William L. McComb

Jim Meekison and Carolyn Keystone

Mrs. Lillian A. Meckler

Anonymous

Rickie and Jana Paley

Gladys Parkin

Winfield & Mildred Ramsdell Trust

Mr. Jack Rohner

Mrs. Ellen M. Sickmeier

Mr. Herbert G. Wile

PILLAR \$250,000+

Anonymous

Robert and Willa Bernhard

Bini-Scarborough Family Fund

Boscia Family Foundation

Emmett J. Brennan

Joan and Dik Browne

Carol and Les Brualdi

The Burruss Foundation Trust

Teresa and Charlie Cannon

Mr. and Mrs. William E. Chapman II

Cyrus B. and Lena Alaire Cook

Margot E. and Warren J. Coville

Eliza and Hugh Culverhouse

Linnie E. Dalbeck Memorial Foundation

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Jeffrey and Susan Jones

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Kutya Major Foundation

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Charitable Remainder Unitrust

Heidi Turner

James and Toni Turner Foundation

Michael and Karen Valentino

Jean Weiller

Mr. and Mrs. William L. Weiss

Williams Parker-Attorneys at Law

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Anonymous

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Charles and Turner Broll

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 Sarasota Vascular Specialists
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October 1, 2020 – September 30, 2021

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EPIC is a campaign dedicated to engaging employees of Sarasota Memorial Health Care System and encouraging them to give back to SMH.

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The Legacy Society recognizes those who have made a commitment through a will, trust agreement, prepaid life insurance policy or other estate plan vehicle.

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October 1, 2020 – September 30, 2021

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October 1, 2020 – September 30, 2021

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